

PASSPORT



A QUARTERLY NEWSLETTER OF HCS GROUP, PC 2017, ISSUE 4

A Word from Leadership:

HCS Group closes another year with family and friends abroad. When we look back at our past, we can only thank you all for our success as a small business and for generating a great working environment for our team of professionals.

We begin our 2018 year with various projects in progress such as the following:

- More areas to work in the Power Africa Program
- Several contracts with the US Army Corp of Engineers including the Ft. Worth, Mobile and Middle East Districts

The largest project we are associated with is the New Compound Semiconductor Laboratory/Microsystems Integration Facility at MIT Lincoln Lab, Hanscom AFB, MA with a \$193 Mil budget.

Thanks to all our team members, family, clients, and friends for all you do.

Kent

FEATURE PROJECT

Microgrid Optimization

Liwali, Loliondo, Mpanda, Kigoma, Kibondo - Tanzania

HCS Group is getting more involved with Power Africa through several opportunities. A program run by the US Agency for International Development, it is an effort to make power available to the more than 85% percent of those living in rural areas that lack access. Having already worked in the program for over a year, HCS is expanding its project base to cover more countries in 2018. We are currently finishing our studies and evaluations in Tanzania and look forward to continuing in the process of engineering and designing power plants, transmission, distribution, substations, micro-grids, renewable energy generation, etc. We travel to The Democratic Republic of the Congo (DRC) and Rwanda in February.

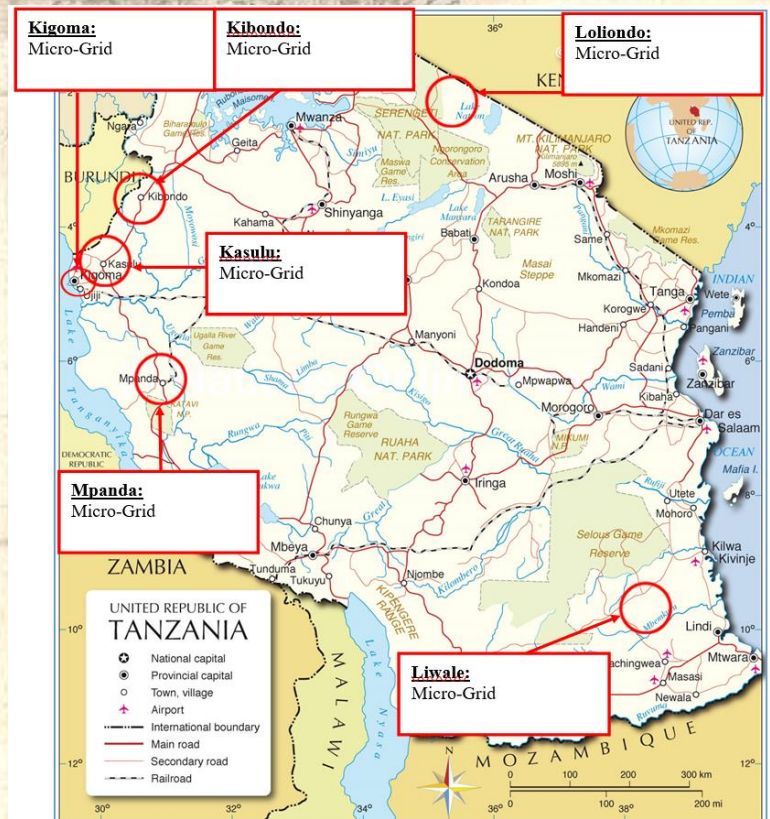
The goal in any environment is to design and engineer an energy efficient, resilient and reliable energy delivery system platform.

HCS Group's Mission and Goal:

Leadership – “Our Team’s Greatest Asset”

Integrity – “Our Teams Greatest Responsibility”

Service - “Our Team’s Greatest Privilege”



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Around the office...

As always, we round out the end of the year by giving to a needy family at the Family Sunshine Center. Family Sunshine exists to end family violence and sexual assault through hope and healing. Our staff enjoys buying for these families and providing a Christmas they can celebrate in a calm and peaceful environment.

Give: To freely transfer your possessions to someone else. To provide. To supply. To grant. We, at HCS Group, are grateful for the projects and our clients that allow us the privilege of giving back to our community. As a company, we donate both our time and money to various charities close to home and far-reaching, such as the Wounded Warrior Project and Bridges to Prosperity.



News

In November, at the SAME's 2017 Small Business Conference in Pittsburgh, Kent Hornsby was a Panel Speaker and Member on the International Committee "Keys to Overseas Success". He spoke about the Business Model approach for a Small Business to be successful working Overseas and the objective of developing the business plan Linking Small Business /Individuals with Partners.



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